

# Impact at Scale Labs

The Impact at Scale Labs guide education innovations developed by non-state actors towards delivering learning outcomes at scale. We do this by supporting the selected non-state organisations with:

- Flexible implementation funding
- Support tailored to the needs of the participating organisation
- An evidenced-based iterative approach
- Co-creation and shared ownership
- Scale via the GSF network



## MILESTONES OF FOURTH QUARTER OCTOBER-DECEMBER 2023



**3 PARTICIPATING ORGANISATIONS**  
**Dignitas** (Kenya), **Gyan Shala** (India), **Sabre Education** (Ghana), have concluded their participation in the Impact at Scale Labs and have enhanced their readiness to scale their innovations.



### INTERNAL RESOURCES MOBILISED IN Q4 2023

The participants reported their organisations mobilised **10 team members** (fewer than the 12 team members in the third quarter of 2023) **and allocated 6.9 hours per week** (higher than the 6.4 the hours allocated in the third quarter of 2023) towards conducting the activities to conclude their participation in the Labs in the fourth quarter of 2023.



### GSF-PROVIDED SCALE-UP TOOLS

**100% of participants** agreed or strongly agreed the tools provided by GSF through the Impact at Scale Labs were useful to develop and implement their organisation's scale-up strategy, the same figure of the third quarter of 2023.



### RATING OF GSF-PROVIDED SUPPORT

Participants concluding their participation in the labs rated **9.5/10** the technical support provided by the GSF staff during the fourth quarter of 2023, higher than the rating in the third quarter of 2023 (**9/10**).



### FUNDRAISING & PARTNERSHIPS

In terms of fundraising, **75% of the participants** indicated participation in the Labs has enhanced their organisations' access to new funding, while **86%** reported their organisations established contacts with government authorities in the countries where their organisations intend to scale their innovations.



### PARTICIPATION SATISFACTION

In the final quarter of the Labs, participants rated **9.5/10**, the highest rating across quarters, their overall satisfaction with the activities of the impact at Scale Labs (higher than the **8.8/10** rating in the third quarter of 2023).



### MAJOR WINS OF THE PARTICIPATING ORGANISATIONS

The three organisations accomplished remarkable achievements as they concluded their participation in the Labs. **Dignitas** refined the LeadNow programme to include coaching phone calls as a key component of their model, setting up for the next year of implementation.

**Gyan Shala** conducted a new market research and set up and trained a new sales team as part of the strategy to achieve financial sustainability as it expands the reach of its innovation.

**Sabre Education** developed an intense agenda of activities to establish stronger partnerships with government authorities and more private schools to increase the reach of its play-based model.



### SHOWCASING THE LABS EXPERIENCE IN THE GSF ANNUAL MEETING

Team members of the participating organisations in the Labs joined other organisations of the GSF Community at the GSF Annual Meeting in Ghana. This was a unique opportunity for the Labs' participants to share what they have learned and what they have accomplished on their journey to scale their innovations. During the meeting we had a presentation by **Gyan Shala's** team explaining how they built a new financial model for the sustainability of their innovation based on a deep and thorough analysis of its cost structure. Representatives of **Sabre Education** also shared their experience building partnerships at the different government levels and departments to support their national scaling strategy. Additionally, the **Dignitas** team presented all the underpinnings and processes behind their A-B testing to define the components of their innovation.



### ANOTHER SUCCESSFUL EDITION COMES TO A CLOSE

The Impact at Scale Labs – COVID19 Recovery concludes 18 months of activities, providing tailored technical support and distributing over USD 300,000 to improve the implementation, monitoring, financial and partnership capabilities of the three participating organisations. Through hands on learning, testing, adaptation, and knowledge exchange, Dignitas, Gyan Shala and Sabre Education have been empowered to scale up their innovations and to have a lasting and sustainable impact enhancing the learning outcomes of more children in the countries where they operate.

GSF is also actively engaged in sharing the experiences and the resources of the Impact at Scale Labs with organisations within its community, policymakers, and education practitioners. The team has been publishing several case studies exploring the significant milestones achieved by the participants in the implementation of their action plans. Additionally, all the tools used to build up the readiness skills of the organisations have been gathered in the Impact at Scale Toolkit (to be launched soon). This toolkit offers videos, presentations and readings that can help organisations planning to scale their innovations to map the steps they need to take to achieve scale readiness.

The process of the Impact at Scale Labs continues with the Impact at Scale Labs- Early Years in Kenya. After a rigorous selection process, involving regional and global education leaders and experts, 4 organisations out of the 39 applicants were selected to be supported during the next 18 months: TotoCare, Jackfruit Finance, Education Empowerment for Rural and Urban Slums Initiative, and Lake Region Development Programme. These organisations were convened to a 4-day offsite meeting for an in-depth work on their action plans, their monitoring practices and the necessary work towards readiness and scale. Over the coming months, we will be sharing the main findings of their work towards providing better, higher-quality and affordable early childhood development programmes for more children.